



The Henry Ford Operating Revenue (in thousands) **2023** **2022**

ADMISSIONS	\$15,771	\$13,717
MEMBERSHIP	\$8,978	\$8,633
RESTAURANTS + CATERING	\$16,671	\$16,011
RETAIL	\$1,434	\$1,306
OTHER EARNED INCOME	\$10,360	\$8,412
GIFTS + CONTRIBUTIONS*	\$7,725	\$6,208
INVESTMENT INCOME	\$21,179	\$19,876
OTHER	\$2,757	\$1,454
	\$84,875	\$75,617

Operating Expenses (in thousands) **2023** **2022**

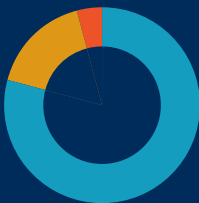
PROGRAM	\$67,277	\$59,838
ADMINISTRATIVE	\$13,990	\$12,443
DEVELOPMENT + MEMBERSHIP	\$3,507	\$3,119
	\$84,774	\$75,400

SURPLUS (DEFICIT)	\$101	\$217
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* Total giving to The Henry Ford in 2023 reached \$179 million, which includes gifts and contributions to the operations shown above.



2023 Operating Support + Revenue
 PROGRAM REVENUE 29.2%
 RETAIL + FOOD SALES 21.3%
 GIFTS + CONTRIBUTIONS 9.0%
 INVESTMENT INCOME 25.0%
 OTHER 15.5%



2023 Operating Expenditures
 PROGRAM 79.4%
 ADMINISTRATIVE 16.5%
 DEVELOPMENT + MEMBERSHIP 4.1%